

650-173 braindumps

Cisco Sales Expert

650-173: Communications System for Account Managers

Practice Exam: 650-173 Exams

Exam Number/Code: 650-173

Exam Name: Communications System for Account Managers

Questions and Answers: 20 Q&As

([Sales Expert](#))



Exam : [650-173](#)

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VUE/Prometric Code: 650-173

Exam Name: Communications System for Account Managers(Sales Expert)

Questions and Answers: 20 Q&A

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Exam : Cisco 650-173

Title : Cisco(r) Communications System for Account Managers

1. Which two functions does Cisco Configuration Assistant provide? (Choose two.)

- A. device discovery
- B. call forwarding
- C. call routing configuration
- D. command line configuration
- E. wireless connectivity

Answer: AC

2. When creating demand with business decision makers, which two SMB challenges should be your focus? (Choose two.)

- A. lack of resources
- B. competitive pressure
- C. securing business assets
- D. operational efficiency
- E. investment protection

Answer: AB

3. What are two connection options for local Cisco Configuration Assistant deployment? (Choose two.)

- A. Connect remotely via a metropolitan area network.
- B. Connect directly to any access point.
- C. Connect directly to a UC520 PoE port.
- D. Connect to an IP Phone PC port.

Answer: CD

4. What resource would you recommend to a new Cisco partner for a variety of tools?

- A. Steps to Success
- B. Unified Communications for SMB
- C. Channel Incentive program
- D. Partner Central

Answer: D

5. The Cisco UC520 provides integrated WLAN connectivity to mobile clients for which technology?

- A. voice only
- B. data only
- C. data and voice

Answer: C

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