646-171 braindumps

Cisco Sales Expert

646-171: Small Medium Business for Account Managers
Practice Exam: 646-171 Exams
Exam Number/Code: 646-171
Exam Name: Small Medium Business for Account Managers
Questions and Answers: 50 Q&As
(Sales Expert)

Exam : ***646-171***

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Exam : Cisco 646-171
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1. Which three are characteristics of the Cisco end-to-end solution? (Choose three.)
A. scalable
B. static
C. low cost
D. predictable
E. best of breed products
F. secure
Answer: ADF

2. Which two options are benefits of the Cisco software support? (Choose two.)
A. expedites the delivery of replacement hardware
B. increases the performance of the current features
C. supports your risk mitigation plan
D. extends the life of Cisco devices with software updates
Answer: BD

3. Which three critical elements does the Cisco Integrated Security Solution incorporate? (Choose three.)
A. Cisco Trust and Identity Management Solution
B. Cisco Switching Solution
C. Cisco Secure Connectivity Solution
D. Cisco Threat Defense Solution
E. Cisco Storage Solution
F. Cisco Content Networking Solution
Answer: ACD

4. Which two features are included under the Cisco SMB Support Assistant? (Choose two.)
A. open a service request with the SMB TAC 24 hours a day, 7 days a week
B. application software upgrades
C. next business day hardware replacement
D. automatic Priority 1 TAC cases
Answer: AC

5. Which two management-software applications can you use to manage the Cisco Catalyst Express 500 Series Switches? (Choose two.)
A. Cisco Security Device Manager
B. Cisco Device Manager

C. Cisco Adaptive Security Device Manager

D. Cisco Network Assistant

Answer: BD

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